



Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



NASA's Mentor-Protégé Program Overview

Tabisa Taliwaku Kalisa
HBCU/MI & Mentor-Protege Program Manager
Wednesday, August 15, 2018

The Federal Mentor-Protégé Program Landscape



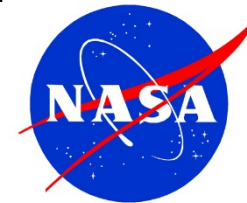
❖ Mentor-Protégé Programs

- Department of Defense
 - Authorized/appropriated - NDAA
- Small Business Administration
 - Authorized/not appropriated – NDAA
 - All Small MPP & 8(a) MPP



❖ The General Playing Field of Other Programs

- National Aeronautics and Space Administration
- Department of Energy
- Department of Homeland Security
- Federal Aviation Administration



The Federal Mentor-Protégé Program Landscape



❖ Retired:

- General Service Administration
- USAID
- Department of State



❖ Developing

- U.S. Health & Human Services
- Department of Housing and Urban Development
- Department of Treasury
- Department of Transportation



NASA and SBA Mentor-Protégé Program (MPP) Comparison



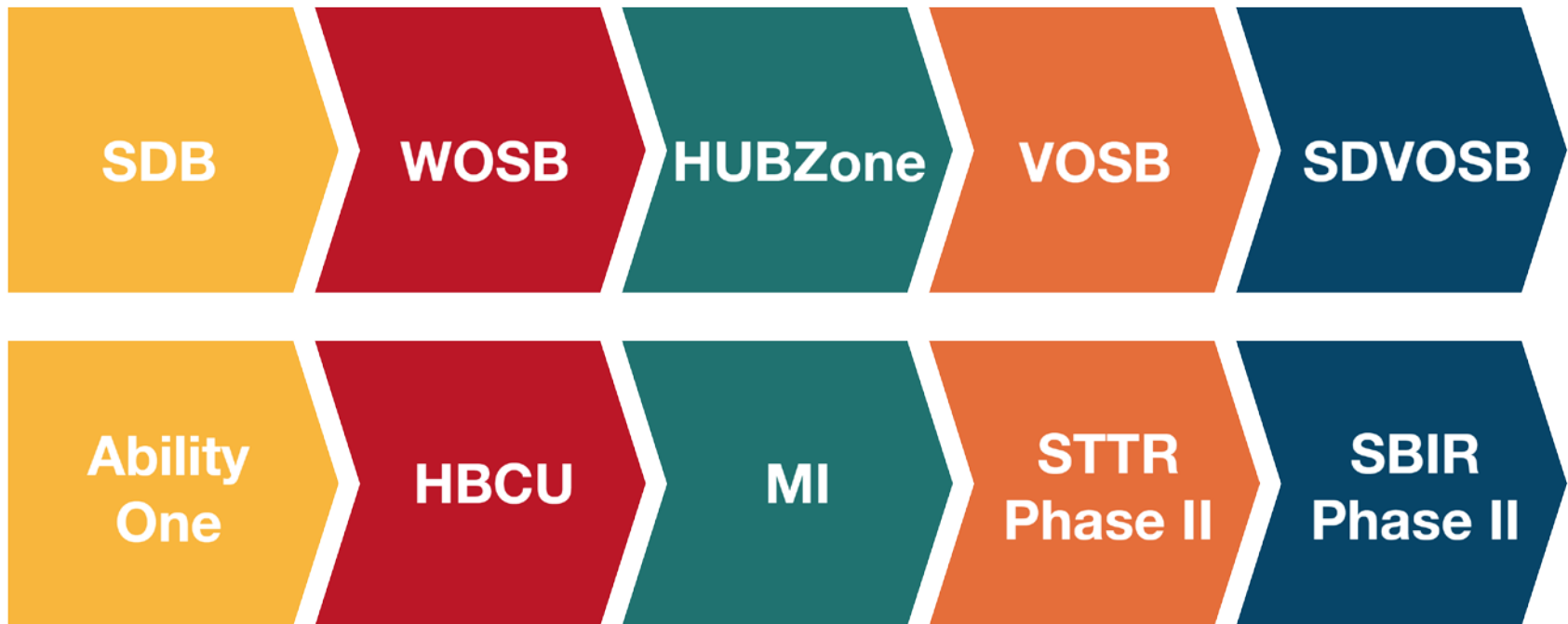
	NASA's MPP	SBA: ALL SMALL MPP	SBA: 8(a) MPP
APPLICATION	<ul style="list-style-type: none"> Centers own the Mentor-Protégé Agreements Available at www.osbp.nasa.gov Submit Mentor-application to Center Small Business Specialists 	<ul style="list-style-type: none"> Centralized through www.certify.sba.gov 	<ul style="list-style-type: none"> Decentralized Application to District BOS Package of submit Multiple levels of review
SIZE	Self-Certify @ or SBA Certification (i.e. HUBZone and 8(a))	Firms self-certify @	8(a) eligibility requirements
AREAS OF ASSISTANCE	Mgmt & Technical, Financial, Business Proposal, IT Security Clearances, etc	Mgmt & Technical, Financial, Contracting, International Education, Business Development, General Administrative Assistance	Mgmt & Technical, Financial, Contracting, International Education, Business Development, General Administrative Assistance
DOCUMENTATION REQUIRED	Mentor-Protégé Agreement application, Protégé Application, Mentor	Online Application: including Business Tutorial Certificates, executed MPA agreement	MPA, Business Plan and documents required by District Office
TERM	Up to 3 Years	3 years with 3 years renewal	3 years with 3 years renewal
PROTÉGÉ ELIGIBILITY	SDVOSB VOSB WOSB SDB/8(a) HUBZone HBCU/MI SBIR/STTR Phase I Ability One Program	Only for-profit businesses WOSB/EDWOSB All Small Businesses SDVOSB/VOSB HUBZone 8(a) Non-profits not eligible	8(a)
PROTÉGÉ LIMIT	2 Mentor-Protégé agreements over firm's lifetime	Protégé may have up to 2 MP relationships over firm's time. 8a may transfer existing MPA to ASMPP	Protégé may have up to 2 MP relationships over firm's time
MENTOR	Mentor may have Protégés at any one	Mentor may have up to protégés at any one time in aggregate in SBA's MP Programs	Mentor may have up to protégés at any one time in aggregate in SBA's MP Programs

Approved NASA Mentors

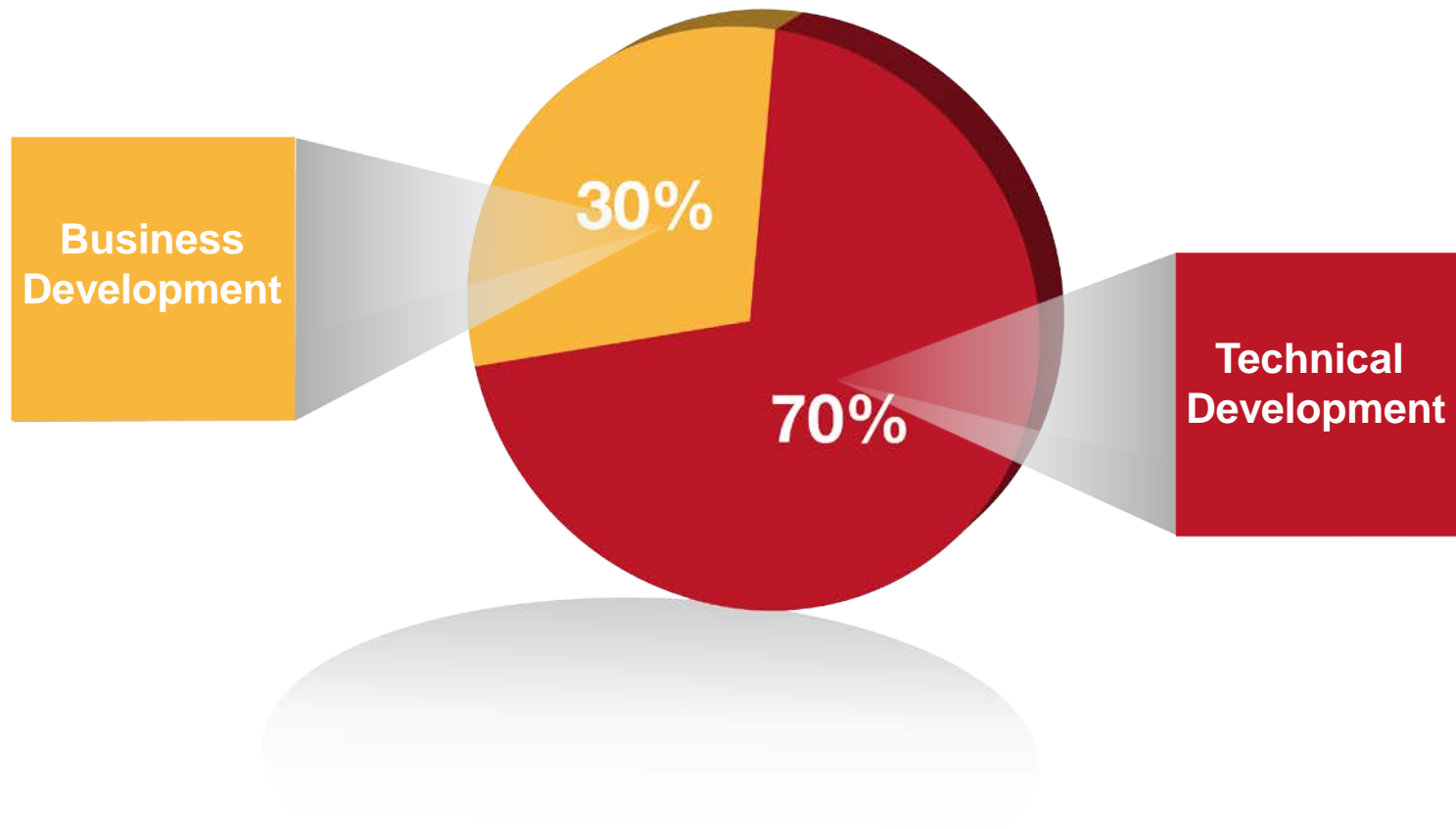


- | | | |
|---|---|---|
| 1) AECOM Federal Services, Inc. | 12) Jacobs Technology, Inc. | 22) SGT, Inc. |
| 2) Aerojet Rocketdyne | 13) L3 Communications | 23) Sierra Lobo Corporation |
| 3) A.I. Solutions, Inc. | Vertex Aerospace, LLC | 24) Sierra Nevada Corporation |
| 4) Assurance Technology Corporation (ATC) | 14) Leidos Innovations Corporation | 25) Southwest Research Institute |
| 5) CH2M Hill | 15) LJ&T Associates, Inc. | 26) Teledyne Brown Engineering, Inc. |
| 6) CSRA, LLC | 16) Lockheed Martin | 27) The Boeing Company |
| 7) Engility Corporation d/b/a TASC, Inc. | 17) Millennium Engineering and Integration Company | 28) URS Federal Technical Services, Inc. |
| 8) Enterprise Services, LLC | 18) Northrop Grumman /OrbitalATK Flight Systems Group | 29) Wyle Laboratories, Inc. d/b/a KBRWyle |
| 9) Hamilton Sundstrand Space System International, Inc. | 19) PAE Applied Technologies | |
| 10) Honeywell International, Inc. (Aerospace Division) | 20) Raytheon Company | |
| 11) Honeywell Technology | 21) Science Applications International | |

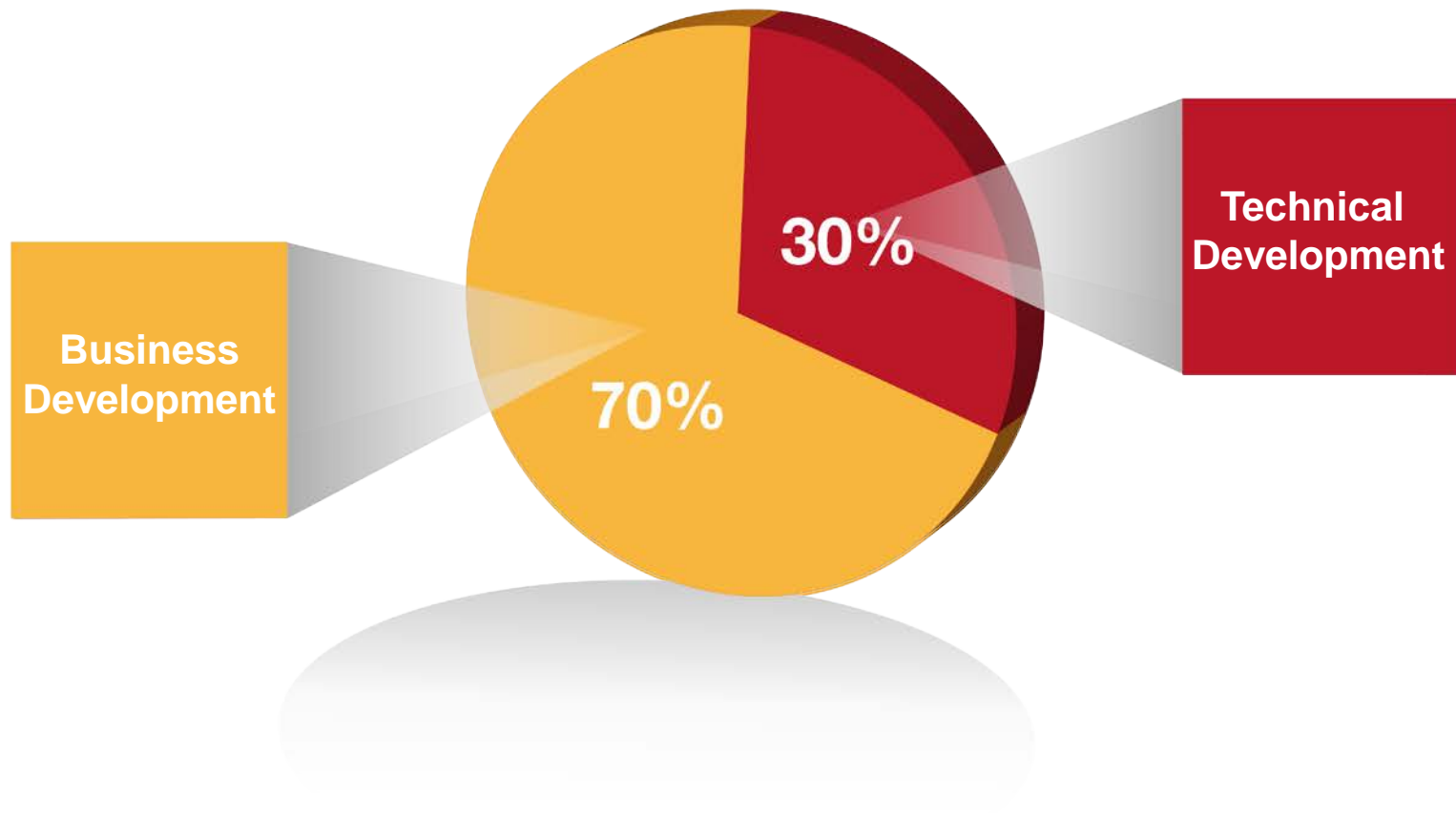
NASA's Mentor-Protégé Program: Eligible Protégé Categories



NASA Mentor-Protégé Program Developmental Ratios for Small Businesses



NASA Mentor-Protégé Program Developmental Ratios for HBCUs/MIs



Examples of HBCU/MI Development Assistance Received



70% Business Development/30% Technical Development Assistance

- Proposal Development
- Equipment Transfer
- Engineering Training to Students
- Research & Development
- Leadership Academy
- Workforce Readiness Workshops
- Advisory Board Participant
- PES/Six Sigma Training
- Hardware Processing Services
- Value Stream Mapping
- Marketing Individual Development
- Technology Transfer
- Security Clearance for Facility
- AS9100 Certification
- Marketing Expertise Development
- Infrastructure for Subcontracting (including Business Systems, Human Resources)
- Enhancement of Networking Infrastructure
- Curriculum Enhancements
- SharePoint
- JAVA and Helpdesk System Support
- Federal Contracting

Mentor Protégé Agreements with HBCUs and MIs

MENTOR	PROTÉGÉ	CONTRACT	CLASSIFICATION
ATK Aerospace	Florida A&M University	NNM07AA75C	HBCU
Jacobs	Tuskegee University	NNM05AA50C	HBCU
Pratt & Whitney Rocketdyne	Alabama A&M University	NNM06AB13C	HBCU
SAIC	Oakwood University	NNM04AA02C	HBCU
Teledyne Brown	Alabama State	NNM12AA29C	HBCU
Teledyne Brown	U. of Nevada Las Vegas	NNM12AA29C	MI
BAE Systems	Florida A&M University	NNM07AA75C	HBCU

HBCUs/MIs in NVDB



Business Type	Total
8(a) Program	80
Alaskan Native-Owned Small Business	68
HBCU-MI	18
HUBZone	83
Large Business	12
Service Disabled Veteran-Owned Small Business	556
Small Business	3036
Small Disadvantaged Business	1824
Veteran-Owned Small Business	826
Woman-Owned Small Business	1351
WOSB - Economically Disadvantaged	559



DILLARD
UNIVERSITY

Alabama A&M University Research, Innovation, Science and Engineering Foundation



NASA Small Business Specialists Around the Country



Ames Research Center

Aerospace and Small
Spacecraft
Moffett Field, CA
Christine L. Munroe



Armstrong Flight Research Center

Atmospheric Research
and Testing
Edwards, CA
Robert Medina



Jet Propulsion Laboratory

Deep Space Robotic
Rovers and Networks
Pasadena, CA



Felicia A. Bell
Section Manager
Mary Helen Ruiz
Small Business Administrator



Johnson Space Center

Human Space Flight
Operations
Houston, TX
Robert E. Watts
Richard T. Slater



NASA Shared Services Center

Agency Contract Support
Bay St. Louis, MS
Troy E. Miller



Stennis Space Center

Vehicle Engine Testing
Bay St. Louis, MS
Kay S. Doane

Glenn Research Center

Aeronautics and
Spacecraft Technology
Cleveland, OH
Eunice J. Adams-Sipp



Goddard Space Flight Center

Science Missions and Telescopes
Greenbelt, MD
Elizabeth A. Haase
Gilberto Del Valle
Jennifer D. Perez
Sholainka Martyn



Langley Research Center

Aviation and Space Research
Hampton, VA
Robert O. Betts



Kennedy Space Center

Space Vehicle Launch and
Landing
Cape Canaveral, FL
Joyce C. McDowell
Natalie B. Colvin
Procurement Analyst



Marshall Space Flight Center

Space Transportation,
Propulsion Systems,
Space
Systems, and Science
Huntsville, AL
David E. Brock



Contact OSBP



NASA Office of Small Business Programs

Ms. Tabisa Taliwaku Kalisa

HBCU/MI & Mentor-Protégé Program Manager

Mrs. Melanie Osei

Mentor-Protégé Program Support

Tel: (202) 358-2088

E-mail: smallbusiness@nasa.gov

Web site: www.osbp.nasa.gov

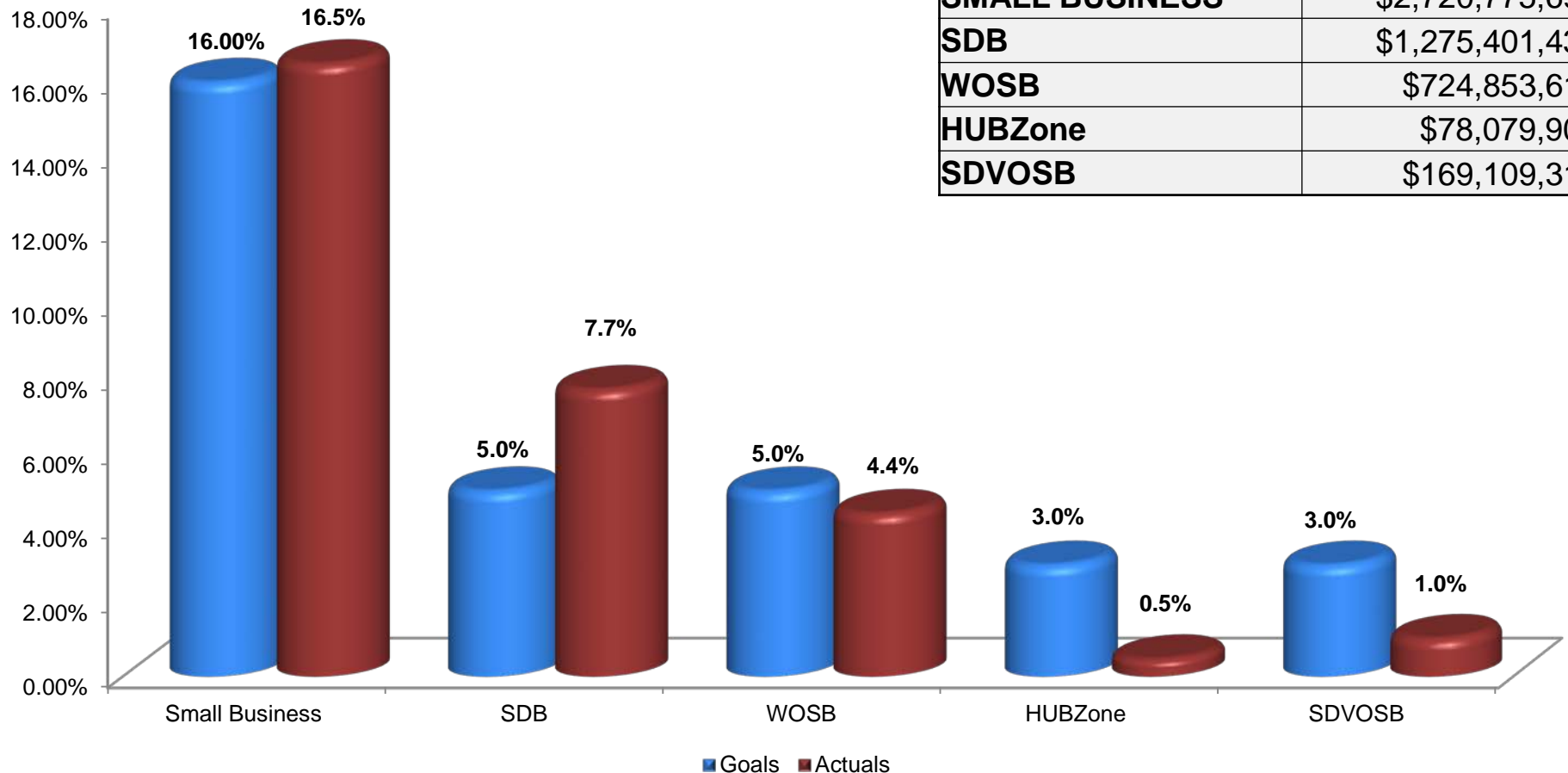
NASA Vendor Database: <https://vendors.nvdb.nasa.gov>

Questions



NASA Agency FY2017 Prime Goals vs. Actual Percentages

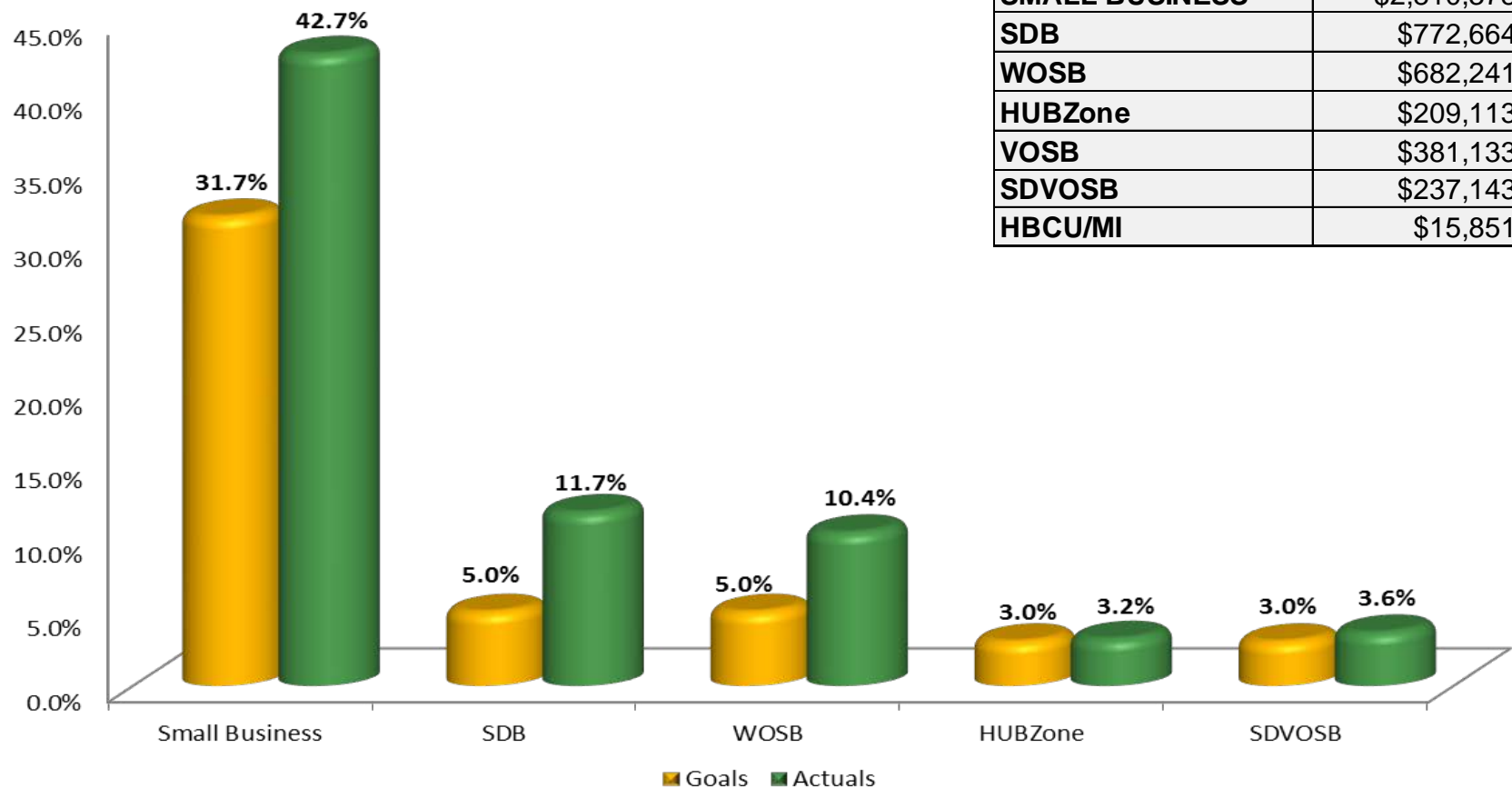
Data generated February 20, 2018 from FPDS-NG



CATEGORY	DOLLARS
TOTAL DOLLARS	\$16,489,553,702
SMALL BUSINESS	\$2,720,775,694
SDB	\$1,275,401,438
WOSB	\$724,853,613
HUBZone	\$78,079,903
SDVOSB	\$169,109,318

NASA Agency FY17 Subcontracting Goals vs. Actual Percentages End- Year

Data generated February 12, 2018 from eSRS



CATEGORY	DOLLARS
TOTAL DOLLARS	\$6,583,787,113
SMALL BUSINESS	\$2,810,378,010
SDB	\$772,664,124
WOSB	\$682,241,050
HUBZone	\$209,113,078
VOSB	\$381,133,666
SDVOSB	\$237,143,365
HBCU/MI	\$15,851,325

NASA Office of Small Business Programs

FY11-FY17 HBCU/MI Goals vs Actuals Metrics

